

B2B MEETINGS ON WINE SECTOR **Cuneo, 27th – 28th November 2023**

(da compilare in lingua inglese. Si prega di non scrivere a mano)

Company Profile

Company Name	<input type="text"/>
VAT N°	<input type="text"/>
Address	<input type="text"/>
Zip Code	<input type="text"/>
City	<input type="text"/>
Phone	<input type="text"/>
Mobile	<input type="text"/>
Company website	<input type="text"/>
Contact person	<input type="text"/>
Position in the company	<input type="text"/>
Phone	<input type="text"/>
Mobile	<input type="text"/>
E-mail	<input type="text"/>

Spoken Languages	1. <input type="text"/> 2. <input type="text"/> 3. <input type="text"/> 4. <input type="text"/>
2022 Turnover	<input type="text"/>
N° employees	<input type="text"/>
Does your company have any certification?	<input type="checkbox"/> YES <input type="checkbox"/> NO
If yes, please detail	<input type="text"/>
List the wines you intend to present to the buyers and provide an indication of the bottle price range (75 cl):	
Type of wine	up to 5 € from 5 to 10 € from 10 to 20 € over 20 €
<input type="text"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
<input type="text"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
<input type="text"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
<input type="text"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

<p>Do you already export your wines?</p>	<p><input type="checkbox"/> YES <input type="checkbox"/> NO</p>
<p>If yes, please indicate export % of the turnover</p>	<p><input type="text"/></p>
<p>In which Countries</p>	<p><input type="text"/></p>
<p>Your main distribution channels in foreign markets</p>	<p><input type="checkbox"/> Agents/Brokers <input type="checkbox"/> Wholesalers/distributors <input type="checkbox"/> Importers <input type="checkbox"/> Large scale retailers <input type="checkbox"/> Ho.Re.Ca. <input type="checkbox"/> Small shops / Gourmet shops <input type="checkbox"/> Other, please detail</p> <p><input type="text"/></p>
<p>Do you sell private label?</p>	<p><input type="checkbox"/> YES <input type="checkbox"/> NO</p>
<p>Main competitive factors of your company</p>	<p><input type="checkbox"/> Price <input type="checkbox"/> Quality <input type="checkbox"/> Quality/Price ratio <input type="checkbox"/> Variety Range <input type="checkbox"/> Other, please detail</p> <p><input type="text"/></p>
<p>Do you have any exclusive agreements in European Countries?</p>	<p><input type="checkbox"/> YES <input type="checkbox"/> NO</p>
<p>Is there any company you already cooperate with and you do not want to meet?</p>	<p><input type="checkbox"/> YES <input type="checkbox"/> NO</p>

If Yes, please specify giving the following information:

Company Name 1	<input type="text"/>
Country and City	<input type="text"/>
Contact person	<input type="text"/>
Company Name 2	<input type="text"/>
Country and City	<input type="text"/>
Contact person	<input type="text"/>

Data: