CENTRO ESTERO INTERNAZIONALIZZAZIONE
PIEMONTE Agency for Investments, Export and Tourism
Promoted by Regione Piemonte and Chambers of Commerce

CAMERA DI COMMERCIO
CUNEO

B2B MEETINGS ON WINE SECTOR
Cuneo, 7th – 8th May 2025

(da compilare in lingua inglese. Si prega di non scrivere a mano)

Company Profile

Company Name	
VAT N°	
Address	
Zip Code	
City	
Phone	
Mobile	
Company website	
Contact person	
Position in the company	
Phone	
Mobile	
E-mail	

Spoken Languages	1. 2. 3. 4.
Last turnover	
N° employees	
Does your company have any certification?	☐ YES ☐ NO
If yes, please detail	

List the wines you intend to present to the buyers and provide an indication of the bottle price range (75 cl):

Type of wine	up to 5 €	from 5 to 10 €	from 10 to 20 €	over 20 €
	☐	☐	☐	☐
	☐	☐	☐	☐
	☐	☐	☐	☐
	☐	☐	☐	☐
	☐	☐	☐	☐

Do you already export your wines?	☐ YES ☐ NO
If yes, please indicate export % of the turnover	
In which Countries	
Your main distribution channels in foreign markets	☐ Agents/Brokers ☐ Wholesalers/distributors ☐ Importers ☐ Large scale retailers ☐ Ho.Re.Ca. ☐ Small shops / Gourmet shops ☐ Other, please detail
Do you sell private label?	☐ YES ☐ NO
Main competitive factors of your company	☐ Price ☐ Quality ☐ Quality/Price ratio ☐ Variety Range ☐ Other, please detail
Do you have any exclusive agreements in European/Extra-European Countries?	☐ YES ☐ NO If yes in which Countries
Is there any company you already cooperate with and you do not want to meet?	☐ YES ☐ NO

If Yes, please specify giving the following information:	
Company Name 1	
Country and City	
Contact person	
Company Name 2	
Country and City	
Contact person	

Data: